

Memorandum

JUSTIFICATION AND APPROVAL
FOR
OTHER THAN FULL AND OPEN COMPETITION

1. **Contracting Activity:** Department of Veterans Affairs, VISN 23, Fargo VA Health Care System
2101 Elm Street
Fargo, ND 58102
2. **Nature and/or description of the action being approved:** Justification and approval for other than full and open competition for furnishing Human Blood and Blood Products to the Fargo VA HCS. This will be a new firm-fixed-price, indefinite delivery indefinite quantity contract.
3. a. **Description of Supplies/Services Required:** Human Blood and Blood Products. The required products and estimated quantities in units are as follows: Red Blood Cells-1064, Fresh Frozen Plasma- 198, Platelet Pheresis-86, ABO/RH- 20, Antibody identification -15, Antigen Screen- 20, Antigen Screen- 20, Direct Antiglobulin Test -10, On Call Fee -10, irradiation Fee-245. The estimated cost of this proposal is \$300,000. The estimated delivery date will be as needed and billed biweekly. The period of performance is October 1, 2012 through September 30, 2013.
3. b. **Estimated Dollar Value:** \$300,000 *FY13 Requirement.*
for
4. **Statutory authority permitting other than full and open competition:**

(X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
() (2) Unusual and Compelling Urgency per FAR 6.302-2;
() (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
() (4) International Agreement per FAR 6.302-4
() (5) Authorized or Required by Statute FAR 6.302-5;
() (6) National Security per FAR 6.302-6;
() (7) Public interest per FAR 6.302-7.
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** United Blood Service is currently registered and licensed with the Food and Drug Administration, Department of Health, Education and Welfare pursuant to Section 510 of the Federal Food, Drug and Cosmetic Act, dated January 31, 1973. This Vendor is licensed and certified to supply blood and blood products to medical centers. The next closest blood bank with the required certifications is Red Cross in St. Paul, MN which is 240 miles away. The distance of this blood Bank will not conform to the required one (1) hour emergency delivery requirement.
6. **Description of Efforts Made to ensure that Offers are solicited from as many potential sources as deemed practical:**
A sources sought, synopsis number VA-263-11-RP-0638, was published to FedBizOpps on September 7th, 2012. The sources sought detailed the need for the Fargo VA HCS to acquire services from a blood bank that is currently registered and licensed with the Food and Drug Administration, Department of Health, Education and Welfare pursuant to Section 510 of the Federal Food, Drug and Cosmetic Act, Dated January 31, 1973.
7. **Determination by the Contracting Officer that the anticipated cost to the Government will be Fair and Reasonable:**
Based on past contracts, I have determined the price as fair and reasonable. A detailed Price Negotiation Memo will also be written explaining the steps taken to ensure a fair and reasonable price was achieved. Additionally, the contracting officer will compare prices offered by other VISN blood bank contract holders.

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8. Description of the Market Research Conducted and the Results, or a Statement of the Reason Market Research was Not Conducted: A sources sought was published to FedBizOpps on September 7th, 2012 and no other vendors responded expressing an interest. No other vendors in this area are capable of supplying this product.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition: Red Cross in St. Paul is next closes supplier of blood and blood products and the distance will not conform to the one hour emergency delivery requirement.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: See Section VI above. 1.1. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: None. When a new contract is anticipated another sources sought will be posted.

12. Requirements Certification: Based on the foregoing findings, I hereby determine, within the meaning of FAR 6.302-1 and in accordance with VAAR 806.304 and the Federal Property and Administrative Services Act of 1949 that it is in the best interest of the Fargo ND VA Medical Center to acquire the required Blood and Blood Products from United Blood Services.


SIGNATURE

9/11/12
DATE

Tim Joachim
Laboratory Manager
Fargo VA Health Care System

13. Approvals in accordance with FAR 6.301

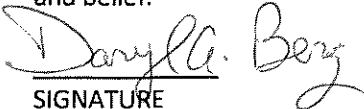
a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


CONTRACTING OFFICER'S SIGNATURE

9/10/12
DATE

CHRISTOPHER VOLK
Contracting Officer, NCO 23, Fargo HCS

c. NCM/PCM/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


SIGNATURE

9/12/12
DATE

DARYL A. BERG
Network Contract Manager, NCO 23